

# **GENERAL TERMS AND CONDITIONS**

### PLEASE READ THESE TERMS VERY CAREFULLY AS THEY CONTAIN LIMITATIONS ON DAO'S RESPONSIBILITIES AND LIABILITES

#### 1. Scope

All orders are accepted under these general terms and conditions only. Any other terms and conditions inconsistent with these general terms and conditions which a customer might seek to impose shall only apply to the extent that they have been expressly accepted in writing by DAO for the specific contract.

### 2. Quotations, confirmation of orders

Quotations given by DAO automatically expire without notice 14 days after the date of the quotation unless otherwise stated in the quotation. All quotations are subject to prior sale.

DAO may at its sole discretion and for any reason accept or reject orders without any liability whatsoever. Quotations and orders shall only be binding on DAO when the customer has received the written confirmation from DAO and only on the conditions stated herein. Verbal quotations submitted without a subsequent written confirmation shall not bind DAO. No cancellation of orders by the customer is valid except where expressly accepted by DAO in writing.

DAO's detailed quotations for time and materials should be seen as a complete proposal which may be subject to revision if the customer decides not to accept the quotation in its entirety or only certain parts of the quotation. DAO does not accept that the customer himself supplies spare parts for repairs.

### 3. Ownership Reservation / Liens / Set Off

DAO holds title to any delivery and/or is entitled to exercise lien in any goods belonging to the customer until the full purchase price or cost of services, with addition of any possible interest and costs incurred by DAO, or any other claim DAO may have against the customer, has been paid in full. If DAO chooses to release products prior to full settlement of any claims DAO has against the customer, the customer shall at DAO's request assign title and ownership in the goods, engines etc. to DAO and enter into an agreement whereby the customer agrees to settle his account in full plus a handling fee of 10%. In addition, DAO shall be entitled to set off any claim against the customer in any payment received from the customer, at DAO's discretion, i.e. DAO may exclusively decide to which claim any given payment is deemed to relate to.

## 4. Prices

DAO reserves the right to adjust its prices commensurate with the rise or fall in DAO's purchase prices, taxes, duties, transport charges, wages and currency fluctuations occurring from the time of quotation until the time of delivery of the products. Except in the case of written agreement to the contrary, DAO's prices are quoted exclusive of VAT, customs duties or any other taxes or levies imposed on the products or services. Prices are quoted ex works the relevant DAO facility, in accordance with the INCOTERMS 2010. Freight and insurance costs shall be borne by the customer.

If a price quoted by DAO is indicated as "estimated", the price has been estimated according to DAO's best efforts and shall not be binding for DAO. DAO shall inform the customer without undue delay, if DAO ascertains that the estimate will be exceeded by more than 10 %.

## 5. Terms of Payment

Unless otherwise agreed in writing, a deposit of 50% of the quoted or estimated price shall be paid in cash to DAO prior to any work commencing, and the remaining amount shall be payable immediately upon the presentation of DAO's invoice, prior to releasing the products or services to the customer. In case of delayed payment, the customer shall pay interest at the rate of 2 % per month or part of a month of the due balance from the latest due payment date and until payment is made in full. The customer is not entitled to set-off any claim resulting from other legal matters against payment for the products, and the customer may not exercise a lien or refuse payment due to delay, complaint or counterclaim regarding any specific order.

## 6. Terms of Delivery

All deliveries by DAO are Ex Works relevant DAO facility. (INCOTERMS 2010)

Customer-owned items which are sent to DAO for repairs or other services shall be transported and delivered to relevant DAO facility at the customer's expense and risk. Clause 6.1 applies for return of the repaired or serviced items.

### 7. Time of Delivery / Delay / Abandonment Policy

Any time of delivery communicated by DAO is DAO's best estimate and shall not be binding upon DAO, unless the order or agreement specifically stipulates a fixed time of delivery.

DAO shall be entitled to delay or cancel agreed deliveries in the event that the customer is overdue with payments in relation to any contract with DAO, goes bankrupt, enters into liquidation or through other acts or omissions gives rise to justified cause for concern over his financial situation and ability to pay for deliveries.

If the customer has not informed DAO of any specific means of transportation, DAO may at its sole discretion and at the expense and risk of the customer, choose the means of transportation. Transportation costs will be charged to the customer cf. article 6.1.

DAO shall not be liable for consequential losses, loss of production, loss of profits or other indirect losses due to late delivery or non-delivery.

If delivery cannot be carried out due to circumstances for which the customer is responsible, the goods shall be stored by DAO at the customers' sole risk. In addition to documented costs, DAO shall be entitled to charge a handling fee of USD 250.00 per commenced month per object that the delivery is delayed. In the event that the customer does not pick up a delivery, the foregoing shall apply, and in addition DAO shall at its sole discretion be entitled to claim a further handling and parking fees. Should non-delivery persist for more than six (6) months, DAO shall, giving a prior written notice of 30 days to the customer, be entitled to assume ownership of the parts or aircrafts in its possession and sell it of or dispose of it as DAO sees fit, always taking the customers interest into reasonable consideration. The customer shall receive any proceeds from a sale after DAO's deduction of its claims including without limitation claims pertaining to the sale. The customer shall hold harmless and defend DAO against any claim from any third party claiming rights in the parts or airplanes comprised by such sale.

### 8. Return of Parts

Return of already delivered parts can only be made with the prior written consent of DAO.

In the event that DAO accepts the return of already delivered parts, the customer shall hold DAO harmless against all costs associated with the return of the parts, shipping cost, restocking fees charged by DAO's suppliers, inspection costs, and any costs associated with bringing the parts back to the condition in which they were originally delivered to the customer.

### 9. Terms for STC Projects

Quotations for STC projects are always estimated and based on DAO's best estimates according to the typical requirements imposed on such a project by the civil aviation authorities. Changes to specifications after the design phase has been initiated will require a new quotation.

Completion dates for STC projects are DAO's best estimate and cannot be guaranteed due to DAO's dependency on the processing time of the civil aviation authorities.

The customer is responsible for providing at own cost the required pilots, aircraft maintenance and avionics technicians, fuel, access to the aircraft and access to all relevant aircraft manuals.

### 10. Warranty / Defects

DAO warrants that parts and workmanship in relation to engine events shall be free from defects under normal operating conditions for twelve (12) months or one thousand (1000) flying hours from the shipping date - whichever comes first.

For paint and/or interior projects, the warranty shall cover twelve (12) months or one thousand (1000) flying hours, whichever comes first.

For repair of components at DAO's facility, the warrant shall cover six (6) months.

DAO's warranty does not cover (i) parts, materials or services supplied by other companies, or (ii) used parts or parts delivered by the customer or makeshift repairs installed or performed at the request of the customer, but DAO may assist the customer in enforcing any supplier and subcontractor warranties.

In the event that DAO is liable for a defect, DAO's liability is limited to one of the following actions:

- a) Correction of the defect by repair taking place at DAO's facilities, or
- b) Replacement of the part with interchangeable part in working condition.



The actions in articles above, a) and b) represent the maximum liability that can be incurred by DAO. DAO is under no circumstances liable for consequential losses, loss of production, loss of profits or any other indirect losses.

DAO is only liable for defects which appear under proper use of the parts. The liability does not extend to defects caused by extraordinary climatic conditions, faulty maintenance, incorrect installation or alterations undertaken without DAO's prior written consent. DAO's liability does not cover normal wear and tear.

The customer is required to examine all deliveries from DAO immediately upon receipt and to inform DAO of any defects immediately when such defects are found. In any event, the customer loses the right to make any claim against DAO if he does not give written notice to DAO within six (6) months from the date of delivery.

#### 11. Limited Liability

DAO shall not be liable to the customer for any direct or indirect or consequential losses or damages such as; loss of operations, loss of profits, loss of data or costs incidental to the restoration hereof, loss of goodwill, loss of anticipated savings, theft during the time in which the subject is in the custody of DAO, irrespective of any legal basis customer might have, or malfunction etc. DAO's loss for any loss or damage shall be limited to 25% of the amount paid by the customer for the service (or absence thereof) on which the claim is based. Regardless of the level of such payment, DAO's aggregate liability for damages can in no event exceed the highest amount of (i) 250,000.00 Danish Kroner (DKK), or (ii) the actual coverage in DAO's insurance(s) in force at any time. The cap above shall, however, not apply if DAO has caused the loss by gross negligence or malicious intent.

#### 12. Product Liability

DAO shall be liable only for defects in products pursuant to the mandatory provisions of the Danish Product Liability Act (in Danish: Produktansvarsloven).

In no event shall DAO be liable for any other damage or injury caused by a defective product on any other basis.

The customer shall, without undue delay, notify DAO in writing of any damage or injury caused by a defective product, of any such claim advanced by third party, of any such damage or injury, or of any risk that such damage or injury may occur.

To the extent DAO incurs liability towards any third party, the customer shall indemnify DAO to the same extent as the extent, to which DAO's liability is limited pursuant to this clause.

Notwithstanding article 12 above, DAO's liability for personal injury and property damage is, irrespective of the legal basis for any such liability, limited to the highest amount of (i) 250,000.00 Danish Kroner (DKK), or (ii) the actual coverage in DAO's insurance(s) in force at any time.

### 13. Insurance

The customer shall maintain in full force and effect, at own cost and expense, insurances in a generally acknowledged insurance company for all goods, engines etc. handed over to DAO, as DAO does not accept liability for the fortuitous loss or destruction of customer parts kept at DAO's premises.

#### 14. Force Majeure and other obstacles

DAO shall not be liable towards the customer or end-user for damage caused by the following circumstances occurring after the signing of the agreement and preventing or delaying the performance of the order or agreement: war and mobilization, warlike conditions, insurrection and civil disturbances, revolts and riots, acts of terror, natural disasters, strikes and lockouts, shortage of goods and defects or delays in deliveries by subsuppliers, fire, shortage of transport, currency restrictions, ban on imports or exports, death, diseases or the resignation of key persons, decisions or acts of any authority - national, municipal, port, airport or transport authorities - accidents during repair work, during testing or in transit or other circumstances beyond the direct control of DAO. In this case, DAO shall be entitled to postpone delivery, until such circumstance has ceased or, alternatively, terminate the agreement with immediate effect in whole or in part without being liable for damages.

In particular and without limiting the above, DAO shall not be liable for delays caused by shortage of parts or similar from its sub-suppliers.

### 15. Changes

These General Terms of Business may at DAO's sole discretion be amended from time to time with effect for all agreements or orders accepted after the date of publication of such amended General Terms and Conditions.

### 16. Applicable law and venue - mediation and arbitration

ANY DISPUTE BETWEEN DAO AND THE CUSTOMER SHALL BE SETTLED IN COPENHAGEN ACCORDING TO DANISH LAW, EXCLUDING, HOWEVER, THE CONFLICT OF LAW RULES OF DANISH LAW, CISG AND OTHER RULES LEADING TO THE APPLICATION OF OTHER SUBSTANTIAL LAW THAN DANISH LAW.

ANY DISPUTE ARISING OUT OF OR IN CONNECTION WITH AN AGREEMENT OR ORDER, INCLUDING ANY DISPUTES REGARDING THE EXISTENCE, VALIDITY OR TERMINATION THEREOF, SHALL, UNLESS SETTLED AMICABLY, BE SETTLED BY MEDIATION ARRANGED BY DANISH ARBITRATION IN ACCORDANCE WITH THE RULES ON MEDIATION ADOPTED BY DANISH ARBITRATION AND IN FORCE AT THE TIME WHEN SUCH PROCEEDINGS ARE COMMENCED.

MEDIATION SHALL NOT AFFECT THE RIGHT OF A PARTY TO INITIATE ARBITRATION PROCEEDINGS IN ACCORDANCE WITH THE PROVISIONS BELOW OR TO TAKE ANY OTHER LEGAL STEPS IN RELATION TO THE DISPLITE

IF THE MEDIATION PROCEEDINGS ARE TERMINATED WITHOUT A SETTLEMENT, THE DISPUTE SHALL BE SUBJECT TO ARBITRATION OR SIMPLIFIED ARBITRATION, CF. BELOW, ARRANGED BY DANISH ARBITRATION IN ACCORDANCE WITH THE RULES OF ARBITRATION PROCEDURE ADOPTED BY DANISH ARBITRATION AND IN FORCE AT THE TIME WHEN SUCH PROCEEDINGS ARE COMMENCED. IF THE DISPUTE HAS A VALUE OF LESS THAN ONE (1) MILLION DKK INCLUDING MOMS/VAT OR SIMILAR SALES TAXES (IF APPLICABLE), IT SHALL BE SETTLED BY SIMPLIFIED ARBITRATION.

NOTWITHSTANDING THE ABOVE PROVISIONS, DAO MAY ALWAYS CHOOSE TO TAKE LEGAL ACTION AGAINST THE CUSTOMER AT A COMPETENT COURT OF DAO'S CHOICE.